Endowments and Foundations

HELPING YOUR ORGANIZATION MAKE A POSITIVE IMPACT FOR YEARS TO COME.

FOSTER GROUP®

Your Financial Life, Truly Cared For®

Going **beyond the portfolio** to truly understand your organization.

You know that preserving and growing your organization's impact is vital for success.

Now you're looking for the right partner with the experience and an evidence-based investment approach that can help get you there.

You want an advisor who understands the unique challenges of organizations like yours. A team who presents their recommendations clearly, helps you deliver on your goals, and brings a high degree of personal service on a regular basis. You want someone who seeks you out versus the other way around.

Most of all, you want to feel proud, knowing you're helping your organization achieve its goals and accomplish its mission. You want to be proud of the impact you're having on people's lives.

Welcome to Foster Group for Endowments and Foundations, providing a dedicated financial advisor and service team to serve as your guide, helping you steward organizational resources to provide long-term sustainability.

Support from specialist advisors who provide **customized advice.**

Experts in the industry who are easy to work with and who are accessible.

We apply proven processes to help you deliver on your goals.

CEFEX-certified fiduciary since 2007.*

Serving endowments & foundations since 1992.

Foster Group is an independent, fee-only fiduciary with employee ownership that spans across three generations. This helps eliminate certain conflicts of interests and brings relationship continuity. We put your best interests first.

We've worked with foundations and endowments like yours for decades. And all that relevant experience gives us an edge when working through the challenges you face.

You'll come to know us as a trusted resource, bringing value-added services and support. You can feel comfortable delegating the details to us, while still feeling in control.

Two goals guide us daily:

To create an uncommon client experience for you, where you feel confident and always in charge.

To help turn financial uncertainties into a clear path forward.

You get more than just a single advisor.

You get the collective wisdom of your Endowments & Foundations Team.

DEDICATED LEAD ADVISORS

The team of lead advisors who serve you will be selected on the basis of your unique needs. They are charged with coordinating all aspects of your client experience, including updating you on progress and shifts in strategy based on your circumstances.

ASSOCIATE ADVISOR

Here to assist your lead advisor in any way, your associate advisor is fluent in all the details of your financial needs and transactions.

PERSONALIZED CLIENT TEAM

Portfolio Management
Investment Committee
Events and Education Team

What distinguishes Foster Group's Endowments & Foundations Team is our deep bench strength. Supporting your lead advisor with research, trends, and original thinking, these team members are at the heart of making you feel Truly Cared For®. Other specialists are brought in as needed.

How to Get Started

1 INTRODUCTION

- This is an optional meeting designed to help you determine if Foster Group is right for you and your organization.
- We will get to know you and ask you a few questions designed to help us determine if we are built to serve you well.
- At the end of the conversation, we will mutually decide if you would like to proceed with including us in your request for proposal process.

2 PROPOSAL

- Our team will provide you a detailed and transparent proposal. This can be based on your own RFP document.
- We will let you know how we can serve you.
- We will let you know how we can guide the investment process and help deliver on performance goals.
- Execute documents necessary to begin relationship.

3 CUSTOMIZED PLAN

- Review recommendations and "set the course."
- Set priorities: What needs to get done right away?
- Go over action items and checkpoints.
- Implement fiduciary processes and investment monitoring.

It's not just what we say, but how we serve.

PLAN

to help create financial confidence and peace of mind.

- Establish and review your organization's goals and objectives.
- Develop or refine your investment policy statement.
- Assess your organization's overall financial health and governance structure.
- Cashflow review, analysis, and planning.
- Evaluate your spending policy.
- Review best- and worst-case scenarios.
- Coordinate with your other professional advisors.

INVEST

to help grow your impact.

- Align your portfolio with your goals and objectives.
- Determine asset allocation.
- Select cost-efficient investment strategies.
- Conduct due diligence and select investment managers.
- Consideration of environmental, social, and governance (ESG) factors.
- Utilize tax mitigation strategies for taxable entities.
- Evaluate cash management solutions.

MONITOR

to help ensure objectives are met and processes are followed.

- Monitor and rebalance your portfolio regularly.
- Report on portfolio performance.
- Periodic review of all investment-related expenses.
- Assess progress toward your goals and objectives.
- Review investment performance against benchmarks.

GUIDE

you with care through opportunities and challenges.

- Provide fiduciary advice.
- Conduct ongoing investment education.
- Provide in-person or virtual meetings.
- Facilitate gifts of stock and other securities.
- Conduct educational sessions for new board or committee members.

A team approach to helping you fulfill your mission.

Foster Group's Endowment and Foundation services help take care of the practical, giving you and your employees more time to help make an impact. You may feel a new sense of freedom and relief, knowing you made a great decision choosing a trusted expert who translates the complex into clarity, helps accomplish your goals, and proactively adapts to new challenges along the way.

You know where you want your organization to go. You know what you want to accomplish. Now you need a trusted partner to help you get there. Talk with The Team at Foster Group today and discover what it's like to be Truly Cared For®.

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